City Council Chambers 214 SE 8th Street, 2nd Floor Topeka, Kansas, 66603 https://www.jedoecodevo.com/

JEDO Board Meeting Agenda May 14, 2025 6:00 P.M.

JEDO BOARD MEMBERS

VOTING MEMBERS:

Michael Padilla:

Brett Kell:

City of Topeka Mayor

City of Topeka Deputy Mayor

David Banks:

City of Topeka Councilmember

Spencer Duncan:

City of Topeka Councilmember

City of Topeka Councilmember

Shawnee County Commissioner

Kevin Cook:

Shawnee County Commissioner

Aaron Mays: Shawnee County Commissioner

NON-VOTING MEMBERS:

Karen Hiller: City to Topeka Councilmember Christina Valdivia-Alcala: City of Topeka Councilmember Sylvia Ortiz: City of Topeka Councilmember City of Topeka Councilmember City of Topeka Councilmember City of Topeka Councilmember Michelle Hoferer: City of Topeka Councilmember

PUBLIC COMMENT from members of the public shall be entertained on each actionable agenda item and at the end of each meeting. Comment shall be limited to topics directly relevant to JEDO business. Members of the public wishing to speak must notify the City Clerk's Office at 785-368-3940 or email cclerk@topeka.org before 5:00 p.m. on the date of the meeting. The Zoom Link will be provided to those who sign up for public comment. Members of the public will be allowed access to speak one at a time, in the order they signed up. Members of the public shall be given four (4) minutes to speak and must maintain proper decorum relating to public meetings. Written public comment may also be considered to the extent it is personally submitted at the meeting or to the City Clerk's Office located at 215 SE 7th Street, Room 166, Topeka, Kansas, 66603 or via email at cclerk@topeka.org on or before the date of the meeting.

AGENDAS are furnished at least five (5) business days prior to each meeting and posted on JEDO's website at https://www.jedoecodevo.com/Meeting-Documents/. **JEDO BOARD MEETINGS** shall be open to the public, except for executive sessions pursuant to state law. View the meeting online at https://www.topeka.org/communications/live-stream/ or at https://www.facebook.com/cityoftopeka/.

If you need any accommodations for the meeting, please contact the City ADA Coordinator at 785-368-4470. Kansas Relay Service at 800-766-3777.

1. CALL TO ORDER

2. ROLL CALL

3. ACTION ITEMS:

- A. APPROVAL of February 26, 2025, JEDO Board Meeting minute
- **B.** APPROVAL of Incentive Funding Proposal for Project B in the amount of \$1,704,000.
- **C.** APPROVAL of Incentive Funding Proposal for Project Whisper in the amount of \$605,000.
- **D.** APPROVAL of plan to spend the \$575,000 of the approved budget for Redevelopment Investment Program.
- **E.** APPROVAL to authorize the JEDO Chair to take required action to close the New Markets Tax Credits transaction for the East Topeka Learning Center (ETLC).

4. PRESENTATIONS:

- A. Growth Organization of (GO) Topeka 1st Quarter Report
- B. JEDO Finance Committee Sales Tax Project Annual Update

5. REMINDER: 2025 JEDO Board Meeting Dates

- September 10, 2025
- December 10, 2025

6. PUBLIC COMMENT:

Public Comment is allowed in-person or via Zoom. Topics shall be limited directly relevant to JEDO business. Members of the public wishing to speak must notify the City Clerk's Office at 785-368-3940 or email cclerk@topeka.org before 5:00 p.m. on the date of the meeting. Members of the public shall be given four (4) minutes to speak and must maintain proper decorum relating to public meetings. Written public comment may also be considered to the extent it is personally submitted at the meeting or to the City Clerk's Office located at 215 SE 7th Street, Room 166, Topeka, Kansas, 66603 or via email at cclerk@topeka.org on or before the date of the meeting.

7. ADJOURNMENT:



Agenda Item No. 3A

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

February 26, 2026 Meeting Minutes



Agenda Item No. 3B

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

Incentive Funding Proposal - Project B \$1,704,000



Incentive Funding Proposal | Project B

03.31.2025

GO Topeka has been working with a local primary employer in the food manufacturing industry to assist in an expansion. The details of the proposed incentives for Project B are below:

- Capital Investment in Real Property of \$55M; \$15M in Equipment
- 60 net new jobs over the next 5 years
- \$50k \$110k annual wage range

Real Property Investment

GO Topeka may offer a case incentive paid upon performance of \$20,000 per million invested in real property. For this proposal, we have used the provided estimated investment of \$55M.

Total value of the Real Property Investment Incentive offered is: \$1,100,000

Personal Property Investment

GO Topeka may offer a cash incentive paid upon performance of \$10,000 per million invested in personal property. For this project, we have used the provided estimated investment of \$15M for machinery & equipment.

Total value of the Personal Property Investment incentive offered is: \$150,000

Employment Investment

Based on the scope of the project and the projected annual salary ranging from \$50k - \$110k, GO Topeka will offer a performance-based cash incentive payable over five years as earned in the amount listed below for up to 60 employees.

Total value of the employment incentive offered is: \$391,000

Training Investment

The community recognizes the importance of a skilled workforce. As part of the incentive package, GO Topeka will offer a cash training incentive of \$1,000 per new employee up to 60 employees.

Total value of the training incentive offered is: \$60,000

State Application Fee Reimbursement

GO Topeka will offer a cash reimbursement of all application fees submitted for incentive programs through the state of Kansas up to \$3,000.

Total value of the State Application Fee offered is: \$3,000

Real Property Incentive Value	\$1,100,000
Personal Property Incentive Value	\$150,000
Employment Incentive Value	\$391,000
Training Incentive Value	\$60,000
State Application Reimbursement	\$3,000
Total GO Topeka Incentive Value	\$1,704,000



Agenda Item No. 3C

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

Incentive Funding Proposal - Project Whisper \$605,000



Incentive Funding Proposal | Project Whisper

GO Topeka has been working with a local financial services company to assist in their growth in Topeka. The details of the proposed incentives for Project Whisper are below:

• 55 new jobs over the next five years, annual salary all above \$100,000

Employment Investment

Based on the projected annual salary of a minimum of \$100,000 for all net new employees, GO Topeka will offer a performance-based cash incentive payable over five years as earned in the amount listed below for up to 55 employees.

Total value of the employment incentive offered is: \$550,000

Training Investment

The community recognizes the importance of a skilled workforce. As part of the incentive package for Project Whisper, GO Topeka will offer a cash incentive of \$1,000 per new employee for training purposes up to 55 employees.

Total value of the training incentive offered is: \$55,000

Employment Incentive Value	\$550,000
Training Incentive Value	<u>\$55,000</u>
Total GO Topeka Incentive Value	\$605,000

This incentive package was approved by the GO Topeka Board of Directors and follow the incentive guidelines set forth by the board. All incentives are performance based and paid as earned over a five-year period.

48%	\$673M
ROI	Economic Impact

This forecast was created by IMPLAN to prepare the results of GO Topeka's analysis, using widely published, peer-reviewed methods that have made IMPLAN a standard tool among academic and professional economists for decades.



Agenda Item No. 3D

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

Redevelopment Investment Program \$575,000

Redevelopment Investment Program

The amount of up to \$575,000 shall be allocated for the purpose of rehabilitation of blighted, derelict and underutilized facilities and infrastructure for the purpose of attracting economic development prospects in Shawnee County, as outlined in the JEDO Interlocal Agreement.

Process



Redevelopment Plan must demonstrate the following:

- ✓ Demonstration of financial capacity to perform. This may include lender financing commitment.
- ✓ Development Plan with clear timeframe
- ✓ Timeframe to project completion not to exceed 18 months

Funding

Funding will be provided as a **50% match** to the investment with the following parameters:

- Minimum \$50,000 project investment by applicant
- Maximum incentive award of \$200,000
- Funds will be disbursed as per benchmarks defined by the committee

Considerations

The following are some of the key criteria to be considered as the committee evaluates project applications:

- Proximity to low to moderate income area
- Proximity to at risk or intensive care area
- Satisfaction of an essential need in the community
- Removal of development barriers or enhancement of developability for the area

This summary serves as a guide for the program. A full application and evaluation process will be utilized when selecting qualified investments for this program.



Growth Organization of Topeka/Shawnee County, Inc.

2025 Budget



Greater Topeka Partnership GO Topeka Budgeted Statement of Activities by Department - Public As of December 31, 2025

*Non-GAAP Reporting

*Non-GAAP Reporting	Retentio	Business Attraction and on/Expansion December 31, 2025 Budget	Small Bus Dev/Ent Dev December 31, 2025 Budget	Economic Equity December 31, 2025 Budget	Talent Initatives December 31, 2025 Budget	General & Administrative December 31, 2025 Summary	Total On-Going Programming December 31, 2025 Summary	Special Initiatives December 31, 2025 Budget	ETLC December 31, 2025 Budget	Total December 31, 2025 Summary
Revenue		•	J	J		····,	,		200301	Cammary
Public revenue		2,894,753	1,037,327	843,906	199,980	1,502,010	6,477,976	373,012	0	6,850,988
Total Earned revenue		2,894,753	1,037,327	843,906	199,980	1,502,010	6,477,976	373,012	0	6,850,988
Interest revenue		0	0	0	0	258,000	258,000	0	0	258,000
Total Other revenue		0	0	0	0	258,000	258,000	0	0	258,000
Total Revenue	\$	2,894,753	1,037,327	843,906	\$ 199,980	1,760,010	6,735,976	373,012 \$	0	7,108,988
Expenses										
Payroll/benefits		0	0	89,512	0	768,229	857,740	0	0	857,740
Other compensation		0	0	600	0	3,900	4,500	0	0	4,500
Other employee related costs		13,635	18,400	5,150	6,515	39,625	83,325	0	0	83,325
Total Personnel expenses		13,635	18,400	95,262	6,515	811,754	945,565	0	0	945,565
Professional services		173,700	32,997	7,543	0	17,373	231,614	0	0	231,614
Marketing		0	0	48,000	0	192,000	240,000	0	0	240,000
Administration		0	0	35,000	0	267,000	302,000	0	0	302,000
Total Purchased Services	-	173,700	32,997	90,543	0	476,373	773,614	0	0	773,614
Program/event expense		5,600	79,970	800	12,100	0	98,469	0	0	98,469
Sales/prospect development		44,020	0	0	0	0	44,020	0	0	44,020
Hospitality		3,500	6,900	1,000	2,200	600	14,200	0	0	14,200
Community development		51,176	85,000	47,000	165,250	3,000	351,426	150,000	0	501,426
Total Program expenses		104,296	171,870	48,800	179,550	3,600	508,115	150,000	0	658,115
Occupancy		0	34,833	7,017	0	46,917	88,769	223,012	0	311,781
Office expense		6,600	5,144	2,400	0	16,970	31,114	0	0	31,114
Dues/subscriptions		0	11,082	8,062	165	56,949	76,257	0	0	76,257
Advertising		88,452	13,000	15,800	13,750	74,000	205,002	0	0	205,002
Depreciation/amortization		0	0	264	0	10,238	10,503	0	105,069	115,572
Insurance/taxes/fees		0	0	758	0	5,210	5,967	0	0	5,968
Interest expense		0	0	0	0	0	0	0	62,268	62,268
Total Operational Expenses		95,052	64,059	34,301	13,915	210,284	417,612	223,012	167,337	807,962
Total Expenses Before Incentives		386,683	287,326	268,906	199,980	1,502,011	2,644,906	373,012	167,337	3,185,256
Business incentives		2,508,070	750,000	575,000	0	0	3,833,070	0	0	3,833,070
Total Expenses	\$	2,894,753	1,037,326	843,906	\$ 199,980	1,502,011	6,477,976 \$	373,012 \$	167,337	7,018,326
Total Changes in Net Assets	\$	0	0	0	<u> </u>	258,000	258,000 \$	0 \$	(167,337)	90,663



Growth Organization of Topeka/Shawnee County 2025 Public Funding Program Overview and Budget

Executive Summary

GO Topeka serves as the community leader in fostering opportunities for economic growth and prosperity in Topeka and Shawnee County. The organization provides a range of work that is targeted to support New Business Attraction, Existing Business Retention and Expansion, Workforce and Education, Economic Equity, Small Business and Entrepreneurial Development. A significant part of what GO Topeka does is develop and nurture trusting relationships with local business, community, and civic leaders, in addition to leaders that can affect economic prosperity in Topeka and Shawnee County at the regional, state, and national levels. The role of GO Topeka is not only to attract and retain jobs, but also to help attract and retain the talent our current and future businesses need to thrive.

In 2025, GO Topeka will continue to implement the Momentum 2027 Strategy. GO Topeka plays an integral part in moving Topeka & Shawnee County forward and it's imperative the organization stays fresh and innovative with new initiatives that will continue to support a business climate ripe for development.

The programs outlined in this document outline the key areas of focus within GO Topeka's strategic plan. Each of these areas have dedicated staff, resources and programming to carry out the mission.

GO Topeka Public Incl ETLC

Greater Topeka Partnership GO Topeka Economic Equity Budget by Department As of December 31, 2025

'Non-	GAAF	'Re	porting

Non-orval Reporting	Small Bus Dev/Ent Dev December 31, 2025 Budget	Economic Equity December 31, 2025	2025	Total On-Going Programming December 31, 2025 Summary	Total December 31, 2025 Summary
Revenue	Daagot	Baagot	Daaget	Guilliary	Guilliary
Public revenue	0	843,906	0	843,906	843,906
Total Earned revenue	0	843,906		843,906	843,906
Total Revenue	0	843,906	\$ 0	843,906	843,906
Expenses					
Payroll/benefits	0	89,512	0	89,512	89,512
Other compensation	0	600	0	600	600
Other employee related costs	0	5,150	0	5,150	5,150
Total Personnel expenses	0	95,262	0	95,262	95,262
Professional services	0	7,543	0	7,543	7,543
Marketing	0	48,000	0	48,000	48,000
Administration	0	35,000	0	35,000	35,000
Total Purchased Services	0	90,543	0	90,543	90,543
Program/event expense	0	800	12,100	12,900	12,900
Hospitality	0	1,000	0	1,000	1,000
Community development	0	47,000	36,500	83,500	83,500
Total Program expenses	0	48,800	48,600	97,400	97,400
Occupancy	0	7,017	0	7,017	7,017
Office expense	0	2,400	0	2,400	2,400
Dues/subscriptions	0	8,062	0	8,062	8,062
Advertising	0	15,800	0	15,800	15,800
Depreciation/amortization Insurance/taxes/fees	0	264	0	264	264
Total Operational Expenses	0	758	0	758	758
Total Expenses Before Incentives	0	34,301	0	34,301	34,301
rotal Expenses Before incentives	0	268,906	48,600	317,506	317,506
Business incentives	300,000	575,000	0	875,000	875,000
Total Expenses	300,000	843,906	\$ 48,600	1,192,506	1,192,506
Total Changes in Net Assets	(300,000)	0	\$ (48,600)	(348,600)	(348,600)



Dr. Shakhar Challa, Chair JuliAnn Mazachek, Chairelect John Dicus, Immediate Past Chair Daug Wolff, Treasurer EXECUTIVE LEADERSHIP TEAM Molly Howey Bob Ross Stephanie Moran Sean Dixon Michelle Cuevas Stubblefield

Liz Miller

Paul Cervantez District

Maintenance Specialist

Josh Sturm

Director of Evergy Plaza

Dylan Tyler Manager of Evergy Plaza Matt Pivarnik Jessica Ohse Josh Patterson Juliet Abdel



Calla Haggard

Neal Spencer Chair-elect

Jim Klausman Immediate Past Chair

Molly Howey

Stephanie Moran

Stephanie Norwood Director of Entrepreneurship & Small Business

Trina Goss Director, Bus. Retention & Talent Initiatives Ashley Lehman VP of Business Development

Israel Sanchez Director of Equity & Business Development

Manuel Castro Executive Coordinator

Rhett Flood Executive Director, Forge

Michelle DeWeese Executive Coordinator Topeka

Rob Bergquist Chair

Carlos Cortez

Dene' Moster Immediate Past Chair

Sean Dixon President

Liz Miller Executive Coordinator Mike Bell VP, Sports & Sales

Melissa Sowers VP, Convention & Sales

Sandy Tucker Client Services Manager

Vacant Hospitality Specialist TOPEKA

Mackenzi Mondesir Chak

Megan Schwerdt Chairelect

Jennifer Sourk Immediate Past Chair

Sean Dixon Interim President

Jessyca Moreno Manager of DTI & River Strategies Topeka

Patrick Vogelsberg

Beth Easter Chairelect

Justin Glasgaw Immediate Past Chair

Juliet Abdel

Angelica Brown
Executive Coordinator

SHARED SERVICES

Finance, Resource Development & Administration

Josh Patterson SVP of Finance

Andrea Bailey VP of Admin. & Facilities

Angel Lang Accounts Receivable Specialist

Logan Jennings Accounting Manager John Koop VP of Experience, Engagement, & Ideation

TBD Member Acquisition & Retention Manager

Ashlee Spring VP of Resource Development

Matt Pivarnik

Research

Bob Ross SVP of Marketing, Communication, Events, & Analytics Strategy Leadership

Michelle Cuevas Stubblefield SVP of Strategy

Alli Ortega Executive Coordinator

Human Resources Matt Pivarnik

Jessica Ohse SVP, Human Resources

Alli Ortega Executive Coordinator Marketing, Communications & Events

Bob Ross SVP of Marketing, Communication, Events, & Analytics

Jared Hitchens Director of Creative Services

India Yarborough VP of Marketing & Communications

Carolyn Lang Brand Manager

Erin Young Mkg & Communications Account Manager Cassie Carlson Mkg & Communications Account Manager

Kate Garren Mkg & Communications Account Manager

John Koop VP of Experience, Engagement, & Ideation

Claire Thomas

Sierra Cody Events Coodinator

Autumn Denham Media Manager

Angelica Brown
Executive
Coordinator

Budgeted Expenditure Summary

GO Topeka Programs	Pro	Proposed 2025		Approved 2024	
Business Attraction & Retention	\$	386,683	\$	393,409	
Small Business, Innovation & Entrepreneurial Development		252,493		240,136	
Economic Equity Initiatives*		87,755		244,014	
Talent Initiatives		199,980		212,630	
General Economic Development Activities		208,516		206,731	
Total Direct Programming (excl salaries)	\$	1,135,427	\$	1,213,180	
Economic Development Salaries		862,240		853,124	
Full-time equivalent headcount		7.5		8.00	
Marketing/Communications Services		240,000		248,000	
Finance/Administration/HR Services		302,000		337,000	
General & Administrative Expenses		105,239		100,969	
Total Operating Expenses	\$	2,644,906	\$	2,836,013	
Estimated % of countywide .5 cent sales tax		14.9%		16.0%	
Large Business Incentives		2,508,070		2,779,152	
Small Business Incentives		450,000		400,000	
Economic Equity Incentives*		875,000		0	
Special Initiatives		540,350		5,227,428	
Total Expenditures	\$	7,018,326	\$	11,242,593	

Budgeted Revenue Summary

	<u>Pro</u>	<u>posed 2025</u>	<u> Ap</u>	<u>proved 2024</u>
Economic Development Sales Tax	\$	6,850,988	\$	10,985,862
Program Sponsorships and Other		0		39,093
Interest and Investment Income		258,000		54,352
Total Revenue	\$	7,108,988	\$	11,079,307
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Agenda Item No. 3E

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

New Markets Tax Credits
East Topeka Learning Center (ETLC)

JOINT ECONOMIC DEVELOPMENT ORGANIZATION (JEDO) RESOLUTION NO. 2025-

WHEREAS, on July 18, 2018, JEDO entered into that "leverage loan" in the amount of \$4,543,500.00 (the "Leverage Loan") with ETLC Investment Fund, LLC, a Delaware limited liability company ("Investment Fund"), a special purpose entity created and wholly owned by PNC New Markets Investment Partners, LLC, a Delaware limited liability company ("PNC" or "Investor"), loaning such amount to Investment Fund in support of a New Markets Tax Credits ("NMTC") financing benefitting the development of the East Topeka Learning Center at 2014 SE Washington St., Topeka, KS 66607 (the "Project"); and

WHEREAS, JEDO concurrently entered into that Option Agreement, dated July 18, 2018, also with Investor, permitting, among other things, Investor to put its 100% membership interest in Investment Fund to JEDO during a six-month period expected to commence July 18, 2025, for \$1,000 in cash and other considerations (the "Put"); and

WHEREAS, pursuant to the terms of that certain Amended and Restated Operating Agreement, dated July 18, 2018, of Partnerships of Hope XVIII, LLC, a Missouri limited liability company (the "NMTC Lender"), Investment Fund has the option to require Raza Development Fund, an Arizona nonprofit corporation and the 0.01% owner of NMTC Lender ("Managing Member"), to sell all, but not less than all, of Managing Member's 0.01% membership interest in NMTC Lender to Investment Fund (the "Purchase Right"); and

WHEREAS, it is anticipated that on or about July 18, 2025, Investment Fund will exercise the Purchase Right, following which Investment Fund will own 100% of the membership interest in NMTC Lender. After exercising the Purchase Right, it is anticipated that Investor, as the 100% owner of Investment Fund, will cause the dissolution of NMTC

Lender, with the \$6,500,000 qualified low income community investments (the "NMTC Loans") made by NMTC Lender to GO Topeka ETLC Support Corporation ("NMTC Borrower") being distributed to Investment Fund as a liquidating distribution (the "Liquidating Distribution"). After the Liquidating Distribution occurs, it is anticipated that Investor will exercise the Put in exchange for JEDO's payment of \$1,000 and other considerations, following which JEDO will own 100% of the membership interest in Investment Fund (the exercise the Purchase Right, the dissolution of NMTC Lender and the corresponding Liquidating Distribution and the exercise of the Put are collectively referred to herein as the "Exit"); and

WHEREAS, subsequent to the Exit, JEDO will be both lender and borrower of the Leverage Loan, thus causing its *de facto* cancellation, and will be lender to NMTC Borrower, the owner of the Project.

NOW, THEREFORE, BE IT RESOLVED BY THE JEDO BOARD that:

- 1. The JEDO [Board Chair] is authorized to take all actions necessary to facilitate the Put and the Exit, including the execution of documents, the cancellation of loans as provided herein, the filing of UCC terminations and other related actions.
- 2. JEDO is authorized to pay the cost (or to reimburse same to GO Topeka) of the Put, including the \$1,000 put price and the payment of reasonable professionals' fees, and to fulfill any remaining obligations it has as lender of the Leverage Loan under the NMTC financing.
- 3. Following the Put, JEDO, as lender of the Leverage Loan, agrees to cancel and deem paid that certain Promissory Note, dated July 18, 2018, by and between JEDO and Investment Fund and directs its Treasurer to take such actions as necessary to effect such cancellation.

00	4. Following the Exit, JEDO, as then holder of the NMTO Loans, agrees to cance
51	and deem paid those certain Promissory Notes, dated July 18, 2018, by and between
52	NMTC Lender and NMTC Borrower evidencing the NMTC Loans and directs its Treasure
53	to take all such actions necessary to effect such cancellation.
54	5. This Resolution and its authorization shall continue in full force and effect unti
55	amended or revoked by JEDO and until the actions (1) through (4) above are complete.
56	ADOPTED and APPROVED by the JEDO Board on
57	
58 59 60	Joint Economic Development Organization
51 52 53 54	Michael A. Padilla, Chair
35 36	ATTEST:
67 68 69 70 71	Brenda Younger, Clerk
72 73 74	SIGNATURE FOR JEDO RESOLUTION NO. 2025
75 76 77	Title: Treasurer Name: []
78	Signature:



Agenda Item No. 4A

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

Growth Organization of (GO) Topeka 1st Quarter Report

GO Topeka: Presentation to JEDO

May 14, 2025



so opeka

Agenda Item 3B:

Approval of Project B



Project B

Existing food manufacturer in Shawnee County

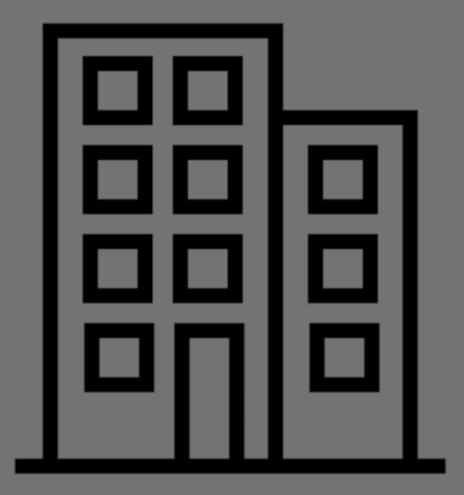
- \$70M in capital investment
- 60 jobs over 5yr
- \$50k \$110k salary range

41% ROI

\$523M

Economic Impact

Requesting approval of incentive funding for \$1,704,000





so opeka

Agenda Item 3C: Approval of Project Whisper



Project Whisper

Existing financial services company in Shawnee County

- 55 jobs over 5yr
- \$100k+ salary range

48%

ROI

\$673M+

Economic Impact

Requesting approval of incentive funding for \$605,000





so opeka

Agenda Item 3D:
Approval of Plan
for Redevelopment Incentives



Redevelopment Investment Program

The amount of up to \$575,000 shall be allocated for the purpose of rehabilitation of blighted, derelict and underutilized facilities and infrastructure for the purpose of attracting economic development prospects in Shawnee County, as outlined in the JEDO Interlocal Agreement.

Committee Fund Cover disbursement letter/application Approval

Application

- Online portal
- Demonstration of financial capacity to perform, such as • Proximity to at risk or leader financing

Considerations

- Proximity to low to moderate income area
- intensive care area
- Satisfaction of an essential need in the community
- · Removal of development barriers or enhancement of developability for the area

Funding

- Funding will be provided as a 50% match.
- Minimum \$50,000 project investment by applicant
- Maximum incentive award of \$200,000
- · Funds will be disbursed as per benchmarks defined by the committee



so opeka

Agenda Item 3E:

Approval for JEDO Chair Authorization





EAST TOPEKA LEARNING CENTER NMTC FINANCING

End of the Road! Mechanics of the "Exit" May 2025



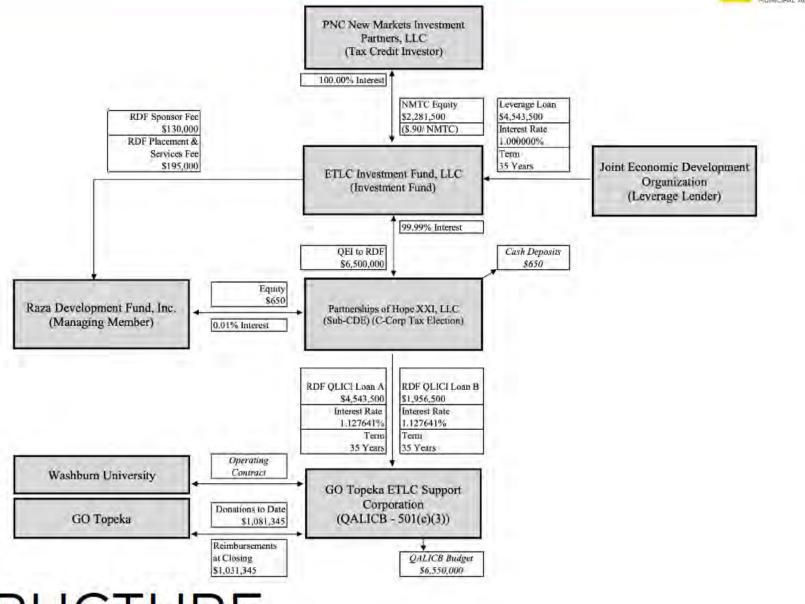


BACKGROUND

- In July 2018, JEDO invested \$4.54MM in economic development sales tax proceeds in the East Topeka Learning Center redevelopment project by serving as "leverage lender" in a New Markets Tax Credits (NMTC) financing
- That \$4.54MM investment was matched by an investment made by PNC Bank of \$2.28MM to purchase Federal income tax credits generated by the project
- The NMTC compliance period ends in July 2025 and we expect PNC to "unwind" the NMTC financing







STRUCTURE

go >topeka



EXIT COST AND BENEFIT

- We expect PNC, as investor, to "put" its interest in the investment fund to JEDO in exchange for \$1,000 plus transaction costs
 - Estimated to be less than \$35,000
 - Costs (other than the \$1,000) could also be paid using surplus cash of GO Topeka ETLC Support Corp. (if any)
- ◆ The effect of this action is that the "B Loan" at the bottom of the structure chart (\$2.0MM)—funded by PNC's tax credit equity—will be cancelled, causing that \$2.00MM to inure permanently to the benefit of the project





RESULT OF EXIT

- JEDO will be both lender and borrower on the leverage loan
 - Results in de facto cancellation
- JEDO will assume ownership of loans made to GO Topeka ETLC Support Corp.
 - ◆ A Loan = JEDO leverage loan contribution = \$4.54MM
 - B Loan = PNC net tax credit equity = \$2.00MM
- JEDO can cancel the A Loan and B Loan, making its investment in ETLC permanent
- ETLC would then be debt-free and would continue to be owned by GO Topeka ETLC Support Corp.
 - Washburn Tech lease, expiring in 2028, would be unaffected.





FUTURE ACTIONS

- If desired, the parties—GO Topeka (which owns GO Topeka ETLC Support Corp.), JEDO and Washburn Tech—could agree to fully collapse the structure, moving ownership of the ETLC directly under GO Topeka or another entity and permitting GO Topeka ETLC Support Corp. to be discontinued
 - Because GO Topeka ETLC Support Corp. is a 501(c)(3) and a Kansas non-profit, we do not expect the cancellation of loans by JEDO to create any tax liability, but the parties will want to consult their tax advisors on this topic
 - The parties, though, will want to assess any potential Federal or state tax implications of a subsequent realignment of ETLC ownership and operations





Jeff White Managing Member Columbia Capital Management, LLC 913.312.8077 jwhite@columbiacapital.com



so sopeka

Agenda Item 4A: Quarterly Report



sopeka Stopeka

Molly Howey



Q1 2025 Dashboard

individuals)

New Business · Retention & Expansion · Small Business · Economic Mobility · Choose Topeka Q1 2025

94	17	77								
New Projects	Completed Projects	Active Projects								
9	248	61								
New Jobs	Retained Jobs	Training Investment (number of people impacted)								
132	\$4,73	0,485								
Outreach/Assisted (number of companies/	(number of Capital investment									

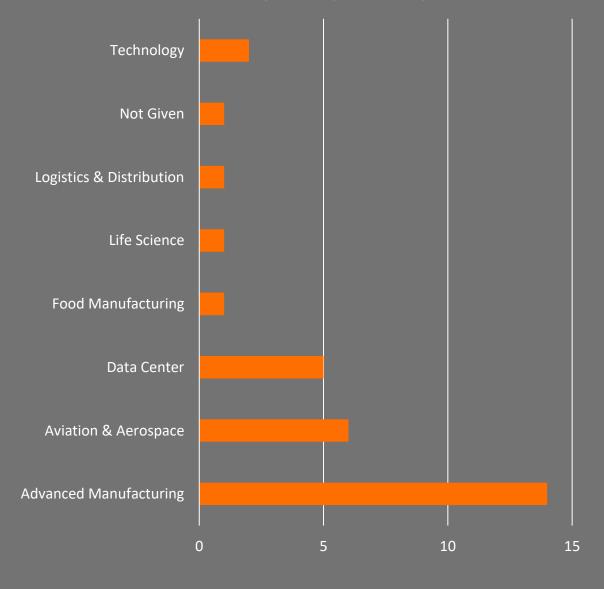


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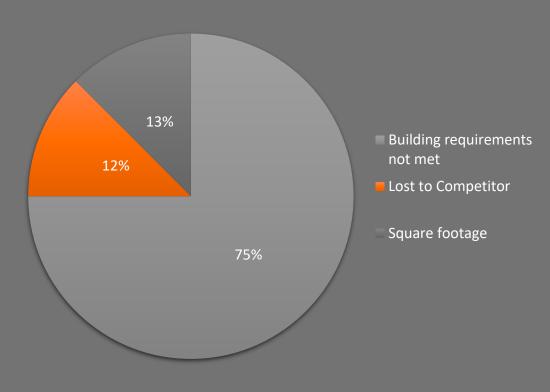
Ashley Lehman



Active Projects by Industry



Count of Loss Reason





so sopeka

Stephanie Moran







Project Tracker



Timeline

- Design Documents Complete
- Construction Docs by 4/18



Budget

- On Budget
- Reviewing GO & AIM Responsibilities



Contracts

- AGC Complete
- Master Lease pending Parking & Utilities



Marketing/Sponsorship

- Hi Res Renderings by 3/31
- Marketing Plan/Timeline completed



Tenancy

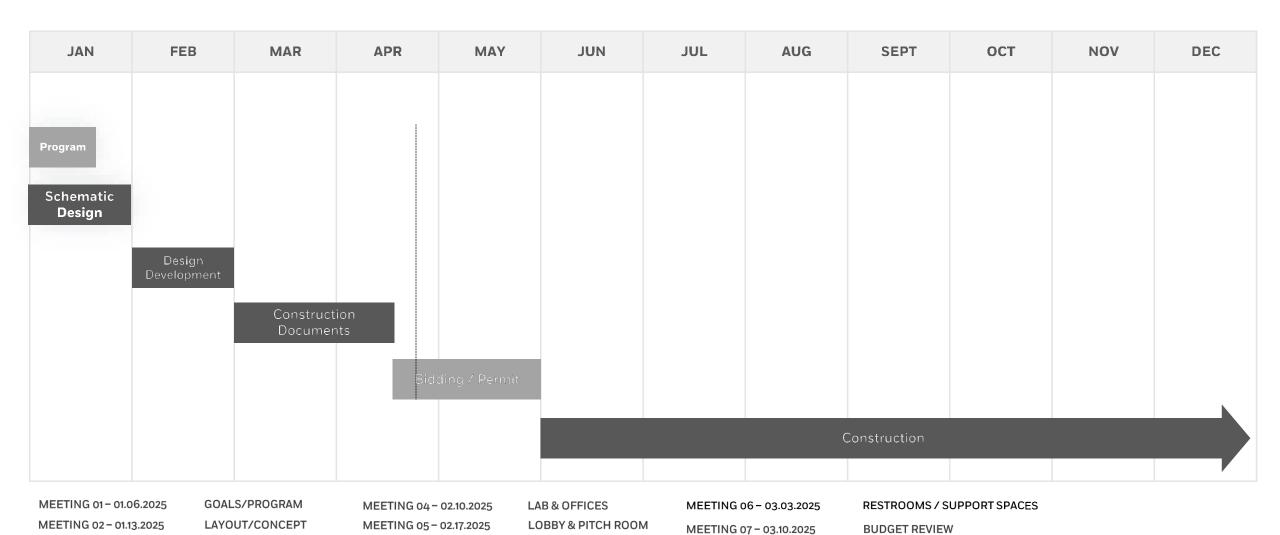
- Marketing brochure/ads completed
- Scheduling follow up and new meetings, ad placements



Programming

- Meeting and requesting proposals from providers
- AURP recommendations

SCHEDULE



DESIGN DEVELOPMENT DELIVERABLE - 02.28.25

BUDGET REVIEW

FINISHES / DETAILS

MEETING 08 - 03.17.2025

CONSTRUCTION DOC DELIVERABLE - 04.18.25

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MEETING 03 - 01.21.2025

MEETING 04 - 01.30.2025

SCHEMATIC DESIGN DELIVERABLE - 01.31.25

LAYOUT/CONCEPT

PLAN REVIEW

Floorplan





Hufft





Hufft

















YOU'RE INVITED:

Groundbreaking Ceremony for Link Innovation Labs & Networking Happy Hour

Date: Wednesday, June 4th, 2025

Time: 4:00 - 6:00 pm

Location: 220 SE 6th Street, Topeka, KS

Join us as we celebrate the official groundbreaking of Link Innovation Labs—a new hub for innovation

and tech in Topeka.

4:00 pm: Groundbreaking ceremony & hard hat tours of future

lab space. Happy Hour Networking with Plug & Play

Partners & Startups to follow.

Come explore our new space, connect with industry leaders, and discover what's possible in a community dedicated to supporting startup growth.

Parking: Available in the Townsite garage

or the lot to the east of the building.



Please RSVP to secure your spot.



TOPEKA EXPO

https://www.eventbrite.com/e/2025 -plug-and-play-topeka-expotickets-1228095208829?aff=oddtdtcreator



Join Plug and Play and GoTopeka, as we bring together corporate partners, VCs, industry leaders, and startups from across the world to showcase the newest technologies that are revolutionizing these two industries.

Our Expo event—which will feature the startup companies who have completed our nine-month accelerator program—will include live pitches, demos of products/services, and conversations around industry innovation.

Demos, happy hour, and dinner networking events will immediately follow the conclusion of Expo.

AGENDA

9:00-9:15 AM: Opening Remarks

9:15-11:45 AM: Agtech Expo

11:45 AM-1:15 PM: Lunch

1:15-3:30 PM: Animal Health Expo

3:30-3:45 PM: Closing Remarks

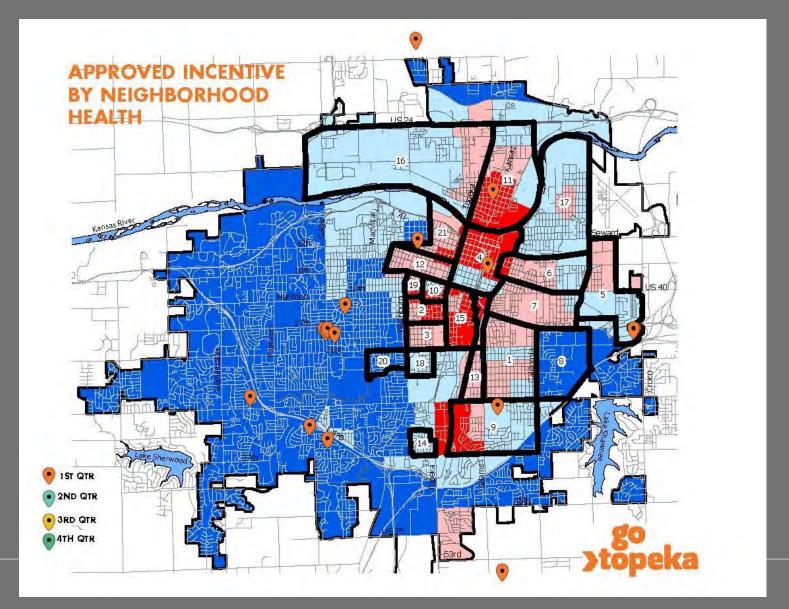
3:45-5:15 PM: Demos and Networking

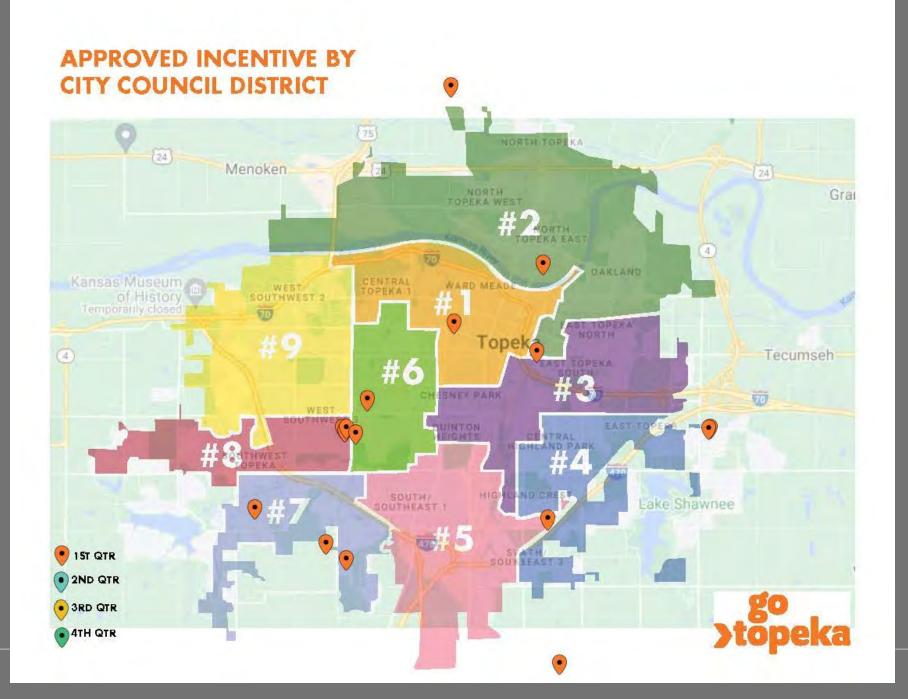
sopeka Stopeka

Stephanie Norwood



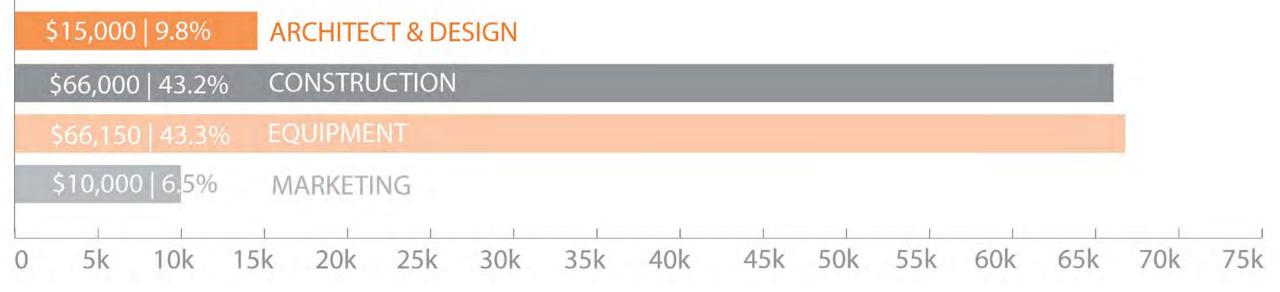
Q1 2025 Small Business Incentives







INCENTIVE INVESTMENT BY TYPE



SUM OF APPROVED AMOUNT BY INDUSTRY



General Updates

Business Concierge

Small Business Awards

Small Business Council



Business Facilities 2025 EDO Awards







so opeka

Trina Goss

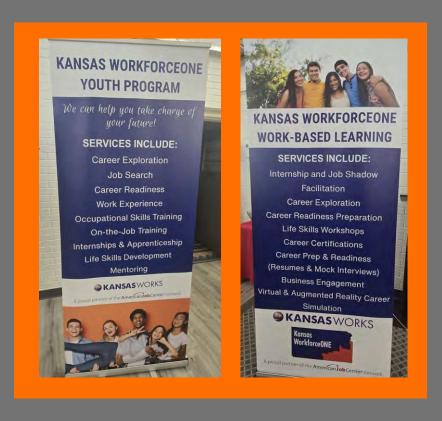


Workforce Business Luncheon

Apprenticeships 101



Kansas WorkforceOne





FAMOUSA



Terminology

FAME

- Federation for Advanced Manufacturing Education
 - The model of skills training

AMT

- Advanced Manufacturing Technician
 - The multiskilled training <u>program</u> using the FAME model







What is the problem, exactly?

 Not enough manufacturing workers, including skilled workers

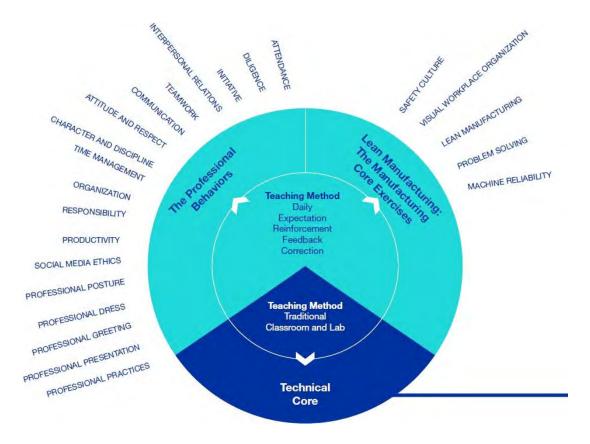
- New technicians are not work ready
- Aging technical workforce







How Can We Address This?



- Technical knowledge through pursuit of Associate degree
- Specific Lean manufacturing knowledge overlaid on technical skills
- Deep integration of Professional Behaviors through delivery of Lean elements





The FAME AMT Program

- Paid work/study co-op model
 - 3 days working, 2 days at school creates "40-hour week"
 - Program starts each fall, runs five consecutive semesters
 - Students move through the program in a cohort (~15 students)
- Students earn a FAME Certificate, encompassing:
 - an associate degree, with academic emphasis (no failing grades)
 - 1,800 work hours, professional behaviors, lean elements
 - Topeka Chapter Registered Apprenticeship





Recruitment Pools

- "Traditional" Rising high school seniors
 - Academically well-prepared, not looking for traditional university experience
- "Non-traditional" Incumbents, veterans, re- or upskill candidates



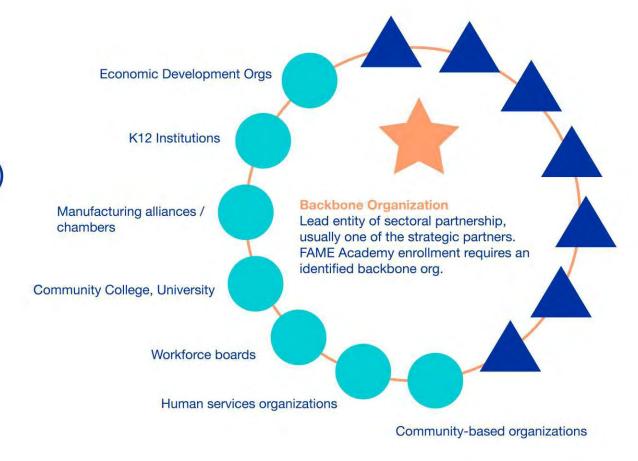


The Structure

Visualization of a Sectoral Partnership

Strategic Partners

Involved in workforce development and usually EDA-eligible organizations (such as 501c3 non-profits)









Public Comment



2025 JEDO Board Meeting Dates

Wednesday, May 14, 2025 Wednesday, September 10, 2025 Wednesday, December 10, 2025





Agenda Item No. 4B

JEDO Board Meeting May 14, 2025 - 6:00 P.M.

JEDO Finance Committee Sales Tax Project Annual Update



Department of Public Works

Curt F. Niehaus, P.E., Director & County Engineer

1515 NW Saline St., Suite 200 Topeka, Kansas 66618-2867 **Ph.** 785,251,6101

Email: curt.niehaus@snco.us Website: www.snco.us/publicworks/

Date: April 29, 2025

To: Joint Economic Development Organization (JEDO) Board Members

From: Curt F. Niehaus, P.E.

JEDO Finance Committee Chairman

Re: Annual Information Only Project Status Update

In conformance with Mutual Covenant 6 of the Shawnee County (County) / City of Topeka (City) Interlocal Agreement relating to the 2017-2031, ½ Cent, Countywide Retailers' Sales Tax, attached are separate County and City project status updates. The City's update also includes an updated project priority list. Please note that County sales tax projects were not prioritized in the agreement.

Included with the project updates, each entity has provided its projections for its revenue and project expenses for the period 2025 through 2031. Highlights from the projections are as follows:

County: Uniform annual County share (52%) increases of 1%, 2.5% and 4%, representing an average increase over the remaining life of the program, result in a 2031 year-end balance ranging from a shortfall of \$4.1MM to a surplus of \$4.4MM. Please note: An approximate 2.0% annual increase in program revenues results in a 2.5% annual increase in the County's share.

City: A uniform annual City share (48%) increase of 2.5% over the remaining life of the program results in a 2033 year-end short-fall of \$9.1MM.

As already illustrated in the County highlights, small changes in growth of the County's revenue share (1%, 2.5% and 4%) can have a significant impact on the 2031 year-end balance due to the compounding nature of the annual increases over the remaining 7 years of the sales tax program. Therefore, the potential for significant permanent decreases (especially beginning in the next 2-3 years) in sale tax revenue cannot be overlooked.

As an example - although I cannot quantify the actual portion of sale tax program revenues that come from the sale of groceries, it's not outside the realm of possibility for the complete removal of sales tax on groceries to amount to the loss of total sales tax program revenues on the order of 10% to 20%. This permanent loss in revenue would seriously impact both entities' ability to complete all of the program's intended projects.

Attachments

2017-2031 COUNTYWIDE 1/2 CENT SALES TAX PROGRAM - 2025 PROJECT UPDATE - SHAWNEE COUNTY ESTIMATED GROWTH IN COUNTY DISTRIBUTIONS - 2025 through 2031

	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
LOW RANGE - 1.0% Growth										
County Share (52%)				9,247,402	9,339,876	9,433,275	9,527,60	7 9,622,884	9,719,112	9,816,304
County Expenses		Year Ending Balance		(13,649,600	O) (11,548,400)	(7,848,600) (7,895,000	0) (14,597,600)	(14,596,000)	(14,595,200)
Yr End Balance	10,672,461	13,509,821	13,935,131	9,532,933	7,324,409	8,909,084	10,541,691	1 5,566,975	690,087	(4,088,809)
Percent change		1110		1.00	% 1.00%	1.00%	6 1.009	% 1.00%	1.00%	1.00%
AVERAGE RANGE - 2.5% Growth				Note: A 2.0% annual	growth in sales tax receip	ts provides for a 2.5% :	annual growth in the (County's share.		
County Share (52%)				9,384,740	9,619,358	9,859,842	10,106,338	10,358,997	10,617,971	10,883,421
County Expenses		Year Ending Balance		(13,649,600) (11,548,400)	(7,848,600)		· · ·	(14,596,000)	(14,595,200)
Yr End Balance	10,672,461	13,509,821	13,935,131	9,670,271	l 7,741,229	9,752,471			3,747,177	35,398
Percent change				2.509	% 2.50%	2.50%	2.509	% 2.50%	2.50%	2.50%
UPPER RANGE - 4.0% Growth										
County Share (52%)				9,522,077	9,902,960	10,299,079	10,711,042	2 11,139,484	11,585,063	12,048,465
County Expenses		Year Ending Balance		(13,649,600) (11,548,400)	(7,848,600)		·	(14,596,000)	(14,595,200)
Yr End Balance	10,672,461	13,509,821	13,935,131	9,807,608	8,162,169	10,612,647	13,428,689		6,959,636	4,412,901
Percent change				4.009	4.00%	4.00%	4.009	4.00%	4.00%	4.00%
PROJECTS		JEDO Cost Estimate	Current Budget	2017-2024 Expenses	2025-2031 Commitments	2025-2031 Remaining	Project Years	Status		
NW 46TH - Fielding to Rochester	$\rightarrow \rightarrow \rightarrow$	9,300,000	12,600,000	814,003				Status		
NW Rochester - Walmart to NW 50th	$ \hspace{.06cm} $	13,700,000	27,000,000	814,003	11,183,715 1,378,055	602,282	2023-2026	Under Construction		
Stormont Vail Events Center	$\rightarrow \rightarrow \rightarrow \rightarrow$	45,000,000	45,000,000	24,019,600	20,980,400 1	25,621,945	2017-2031	Under Design		
County Bridges	\rightarrow \rightarrow	32,500,000	45,000,000	18,050,000	· · ·	24,400,000		Project Complete		
County Bridges	TOTAL	100,500,000	129,600,000	42,883,603	36,092,170	50,624,227	2017-2031	In Process		
	101712	100,300,000	223,000,000	12,003,003	30,032,170	30,024,227	_			
NOTES				,						
1: Debt service payments	•			, ,	ites					
2: Three years (2025 through 2027) of \$	850.000 repayments to	KDOT for Carlson Roa	nd bridge	2	Not					
3: Seven years (2017 thru 2023) @ \$2.1	• •									

JEDO Fund Balance Overview (3/5/2025)

Fund Balance Schedule	2024	2025	2026	2027	2028	2029	2030	2031	2032**	2033
Projected End of Year Fund Balance	\$ 18,459,742	\$ 21,684,346	\$ 23,826,450	\$ 25,291,491	\$ 22,110,440	\$ 12,963,562	\$ 6,331,763	\$ 12,371,096	\$ 1,639,221	\$ (9,092,654)
Projected Revenues Remaining by Year	\$ 9,364,426	\$ 8,700,000	\$ 8,917,500	\$ 9,140,438	\$ 9,368,948	\$ 9,603,172	\$ 9,843,251	\$ 10,089,333	\$ -	\$ -
Projected Expenses Remaining by Year	\$ 4,674,838	\$ 5,475,396	\$ 6,775,396	\$ 7,675,396	\$ 12,550,000	\$ 18,750,050	\$ 16,475,050	\$ 4,050,000	\$ 10,731,875	\$ 10,731,875

^{*} Revenue is assuming a YoY Increase of 2.5% starting in 2025

^{***} In 2024, the JEDO Fund generated \$999,196 in investment earnings due to a high fund balance. This level of earnings is not sustainable. Revenue collections from 2025 onward are expected to reflect a more typical return environment

Projects	2024 & Prior	2025	2026	2027	2028	2029	2030	2031	2032	2033	JEDO Funding
701013 - SW 6th Gage to Fairlawn	\$ 5,600,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,600,000
701016 - 12th Street - Gage to Kansas	\$ 13,080,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,080,000
701021 - SE California 37th to 45th	\$ 6,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000,000
701025 - SW 17th St I-470 to MacVicar Ave.	\$ -	\$ -	\$ -	\$ 600,000	\$ 4,450,000	\$ 9,475,050	\$ 9,475,050	\$ -	\$ -	\$ -	\$ 24,000,100
701028 - SW Huntoon St Gage Blvd. to Harrison St.	\$ 100,000	\$ 850,000	\$ 1,650,000	\$ 5,300,000	\$ 5,300,000	\$ 5,300,000		\$ -	\$ -	\$ -	\$ 18,500,000
701033 - SW 29th St Wanamaker Rd. to Shunga	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,025,000	\$ 500,000	\$ 3,606,875	\$ 3,606,875	\$ 8,738,750
701049 - SW Topeka Blvd15th - 21st St.	\$ 2,047,200	\$ 3,600,000	\$ 3,600,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,247,200
701055 - SW 37th St Burlingame Rd. to Scapa Place	\$ -	\$ -	\$ -	\$ 450,000	\$ 2,200,000	\$ 2,200,000	\$ -	\$ -	\$ -	\$ -	\$ 4,850,000
701056 - SW 17th St Washburn Ave. to Adams St.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,425,000	\$ 750,000	\$ 7,125,000	\$ 7,125,000	\$ 16,425,000
701057 - NE Seward Ave Sumner St. to Forest Ave.	\$ -	\$ -	\$ -	\$ 300,000	\$ 100,000	\$ 1,250,000	\$ 1,250,000	\$ -	\$ -	\$ -	\$ 2,900,000
701058 - SE 37th St Kansas Ave. to Adams St.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 525,000	\$ 2,800,000	\$ 2,800,000	\$ -	\$ -	\$ 6,125,000
Master Bikeways Program	\$ 2,000,000	\$ -	\$ 500,000	\$ -	\$ 500,000	\$ -	\$ 500,000	\$ -	\$ -	\$ -	\$ 3,500,000
Zoo Payments	\$ 6,923,812	\$ 1,025,396	\$ 1,025,396	\$ 1,025,396	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000,000
Totals	\$ 35,751,012	\$ 5,475,396	\$ 6,775,396	\$ 7,675,396	\$ 12,550,000	\$ 18,750,050	\$ 16,475,050	\$ 4,050,000	\$ 10,731,875	\$ 10,731,875	\$ 128,966,050

 $\underline{https://www.jedoecodevo.com/Documents/JEDOInterlocalAgreementbetweenSNCOandCOT-2017salestax.pdf}$

^{**}Tax Collections Expire 12/31/2031

Detailed Project Information (12/7/2024)

Projects	Status	2022 PCI	2015 Estimate	JEDO F	unding	Curre	ent Budget	Utili	Utility Costs**** Commitments		Expenses		F	Remaining	
701013 - SW 6th Gage to Fairlawn	Completed	90	\$ 5,600,000	\$ 5,6	500,000	\$	5,600,000	\$	-	\$	-	\$	5,573,154	\$	-
701016 - 12th Street - Gage to Kansas*	Completed	90	\$ 13,180,000	\$ 13,0	080,000	\$	15,430,000	\$		\$	-	\$ '	14,498,928	\$	-
701021 - SE California 37th to 45th	Completed	NA	\$ 5,600,000	\$ 6,0	000,000	\$	6,000,000	\$	-	\$	-	\$	5,146,053	\$	-
701025 - SW 17th St I-470 to MacVicar Ave.**	Future Project	80	\$ 14,600,000		150,100	\$ 2	25,450,100	\$	9,000,000	\$	-	\$	1,145,405	\$	24,304,695
701028 - SW Huntoon St Gage Blvd. to Harrison St.	Current Project	60	\$ 11,740,000	\$ 18,5	500,000	\$ '	18,500,000	\$	3,416,000	\$	120,000	\$	230,000	\$	18,150,000
701033 - SW 29th St Wanamaker Rd. to Shunga Creek Bridge***	Future Project	72	\$ 6,100,000	\$ 8,7	738,750	\$	9,557,390	\$	1,000,000	\$	-	\$	-	\$	9,557,390
701049 - SW Topeka Blvd15th - 21st St. Phase II	Current Project	24	\$ 4,900,000	\$ 9,2	247,200	\$	9,247,200	\$	1,350,000	\$	375,352	\$	137,648	\$	8,734,200
701055 - SW 37th St Burlingame Rd. to Scapa Place	Future Project	75	\$ 3,700,000	\$ 4,8	350,000	\$	4,850,000	\$	350,000	\$	-	\$	-	\$	4,850,000
701056 - SW 17th St Washburn Ave. to Adams St.	Future Project	73	\$ 8,300,000	\$ 16,4	125,000	\$ '	16,425,000	\$	3,580,000	\$	-	\$	-	\$	16,425,000
701057 - NE Seward Ave Sumner St. to Forest Ave.	Future Project	74	\$ 1,500,000	\$ 2,9	900,000	\$	2,900,000	\$	-	\$	-	\$	-	\$	2,900,000
701058 - SE 37th St Kansas Ave. to Adams St.	Future Project	72	\$ 4,400,000	\$ 6,1	125,000	\$	6,125,000	\$	520,000	\$	-	\$	-	\$	6,125,000
861010 - 2018 Bikeways Program	Completed	NA	\$ 500,000	\$ 5	500,000	\$	500,000	\$	-	\$	-	\$	500,000	\$	-
861026 - 2020 Bikeways Program	Completed	NA	\$ 500,000	\$ 5	500,000	\$	500,000	\$		\$	-	\$	445,834	\$	54,166
861029 - 2022 Bikeways Program	Completed	NA	\$ 500,000	\$ 5	500,000	\$	500,000	\$		\$	-	\$	500,000	\$	-
861035 - 2024 Bikeways Program	Current Project	NA	\$ 500,000	\$ 5	500,000	\$	500,000	\$		\$	-	\$	173,000	\$	327,000
601071 - 2018 Pavement Management	Completed	NA	\$ -	\$ 3,3	330,000	\$	3,330,000	\$	•	\$	-	\$	3,330,000	\$	-
601093 - 2019 Pavement Management	Completed	NA	\$ -	\$ 6,6	60,000	\$	6,660,000	\$	-	\$	-	\$	6,600,000	\$	-
Zoo Payments	Current Project	NA	\$ 10,000,000	\$ 10,0	000,000	\$	10,000,000	\$	-	\$	-	\$	6,923,812	\$	3,076,188

^{*} Supplemented with Federal Funds (\$2,350,000)

^{**} Project has been pushed back due to being mill and overlayed within last 5 years

^{***}The portion from Fairlawn to Wheatfield Village Entrance was completed in 2021 for net expenses of \$395,361 (not included in table above) Portion also includes GO Bond Funding (\$818,640) ****Only includes Water and Wastewater; Storm Water is included in Current Budget Column; these numbers do draw from the JEDO fund